



# Quick Facts



**6,633 Restaurants**

## Franchised

5,421 U.S.  
363 Canada  
512 International (29 Countries)

## Company-Operated

337 U.S.

(Unless otherwise indicated, all information is as of 4/1/18)

## Sales (North America Same-Restaurant Sales):

	2017					2018				
	1Q	2Q	3Q	4Q	Yr	1Q	2Q	3Q	4Q	Yr
Systemwide	1.6%	3.2%	2.0%	1.3%	2.0%	1.6%				
Company	0.8%	1.7%	-0.5%	-1.0%	0.2%	0.8%				
Franchise	1.7%	3.3%	2.1%	1.4%	2.1%	1.7%				

- 2017 Global Systemwide Sales\*: \$10.3 billion
- 2017 Company Revenue: \$1.2 billion
- 2017 Average Unit Volumes:
  - Company-Operated Restaurants: \$1.88 million
  - North America Restaurants: \$1.61 million
  - International Restaurants\*: \$1.10 million

## Margins (Company-Operated Restaurant Margins)\*\*:

	2017					2018				
	1Q	2Q	3Q	4Q	Yr	1Q	2Q	3Q	4Q	Yr
	16.0%	18.8%	15.9%	16.6%	16.8%	13.9%				

## Balance Sheet Data

- Cash and cash equivalents: \$187.7 million
- Net debt, excluding capital leases: \$2.2 billion

## Franchise Information

	U.S.	Canada	N.A.
Number of Wendy's franchisees	269	72	341
Average restaurants per franchisee	20	5	17

## Market Capitalization

- \$4.2 billion

\* Excludes Venezuela due to the impact of Venezuela's highly inflationary economy.

\*\* Represents recast amounts

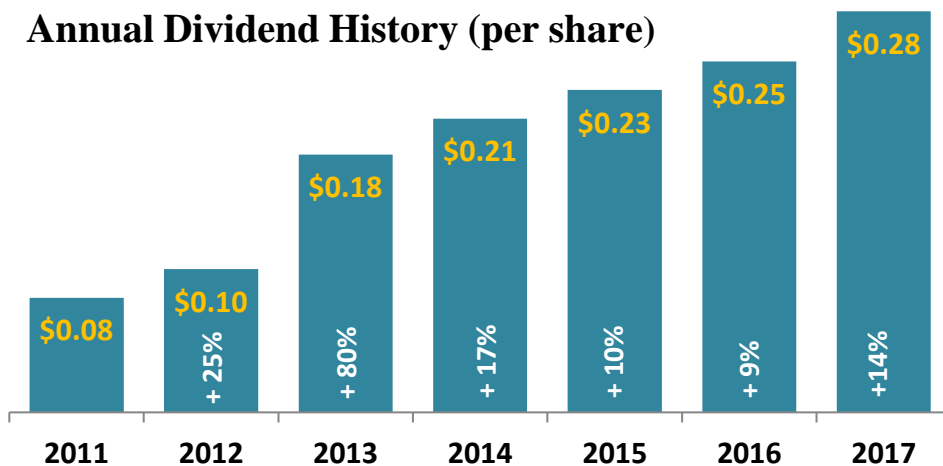


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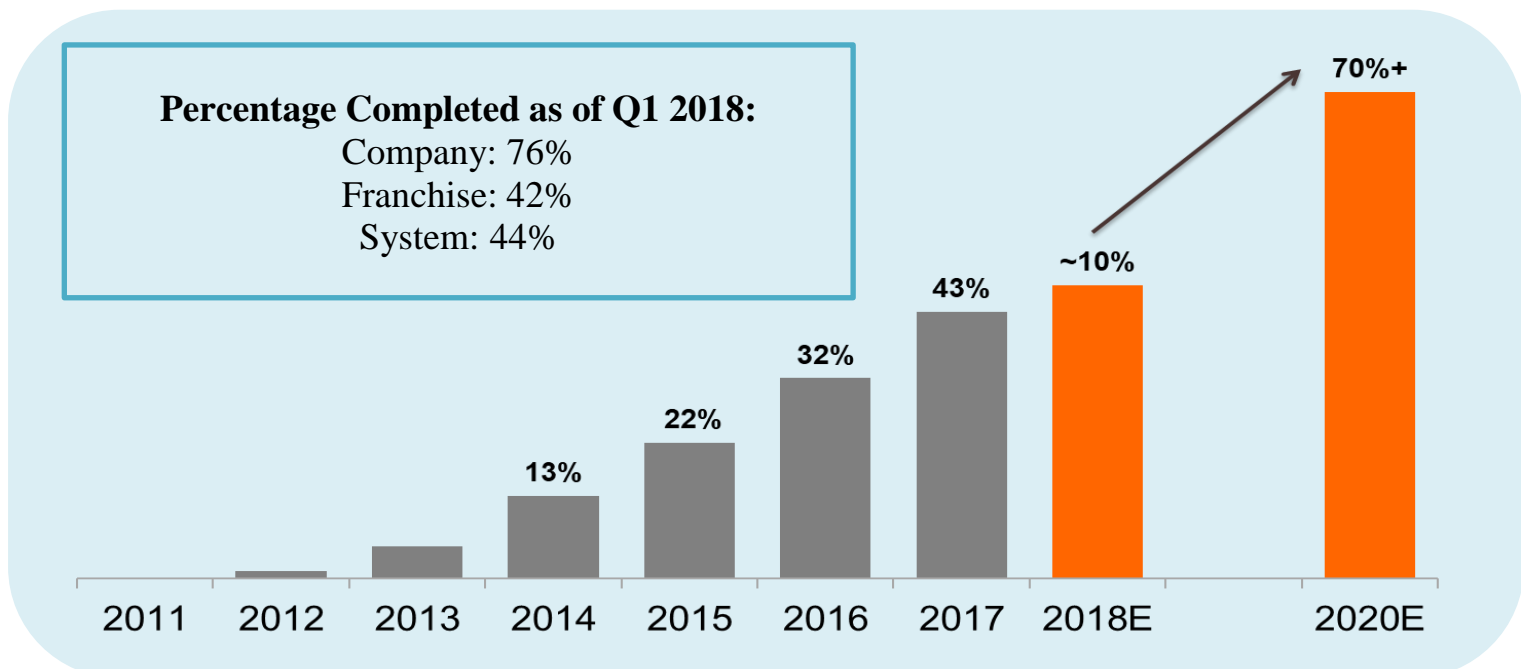
### Current Dividend

- March 2018 Quarterly Payout: \$0.085 (per share)
- Yield: 1.9%

### Annual Dividend History (per share)



### Global Image Activation\*



\* Total system cumulative reimages & new builds

For more information, visit the Investor Relations Home page on the Company's website: [www.wendys.com/investor-relations](http://www.wendys.com/investor-relations)

Please note that certain information provided in this document includes certain non-GAAP financial measures, as well as "forward-looking statements" that are not historical facts and that concern possible or anticipated future results. For those reasons, you should refer to the disclosures regarding non-GAAP financial measures and key business measures, as well as the Safe Harbor Statement regarding forward-looking statements, on the Company's website.